

# NewsLetter

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## A Special Welcome

It is with pleasure we introduce Paul Pritchard, who is your new National Account Manager, who has replaced Rick Tagg following his recent retirement.



"I've come to Blueteq with two years working for an EMPA software company, creating a pathway with my interest in the NHS and healthcare. Though in a previous role I have worked in a completely different field, as a

freelance voice actor. A role I have started to make use of here at **Blueteq**; creating tutorial videos for our users to access by way of training. I'm sure you'll get sick of hearing my voice in the number of videos that we are currently making!

I've had the pleasure of meeting with quite a few teams across NHS England and Wales over the past six months, setting up regular meetings with IFR & HCD teams to enable for better communication and problem solving. If you've not yet had the opportunity for a meeting and would like one, please do drop me an email or give me a call as I'm happy to meet and work out what I can do to help you and your teams.

As part of this I've engaged with specialist teams in organising meetings between teams across NHS England to help identifying best practices in using the Blueteq High-Cost Drug system. As the changes in the NHS take effect over 2026, I'll be running more sessions to ensure that best practices get shared.

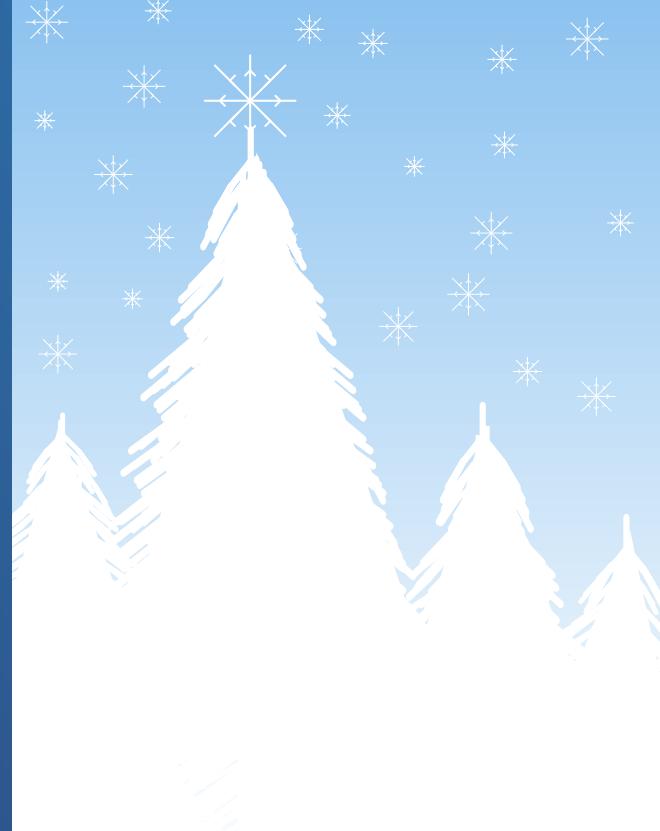
I look forward to working with you all."

Paul Pritchard

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Wish you a  
Merry Christmas  
and a  
Happy New Year!



## **Southwest London's Award-Winning Digital Strategy: Real World Value from High-Cost Drugs**

Southwest London ICB has been recognised by PrescQIPP for its innovative digital approach to managing High-Cost Drugs (HCDs). Their use of the Blueteq HCD platform moves beyond simple approval process, creating a system that proactively uses real-world data to drive better outcomes and better value.

The system automates 80-90% of data validation, significantly reducing the manual workload for clinical and pharmacy teams. The frees capacity for patient-focused care and improves the accuracy and consistency of HCD data. With richer, standardised information, SWL can now carry out robust outcome-based audits, benchmark practice, and identify unwarranted variation.

The digital platform also supports multi-trust multidisciplinary team reviews for complex cases, ensuring consistent evidence-based decisions across the system. Insights have already led to improved prescribing in areas such as rheumatoid arthritis, vedolizumab dosing and anti-VEGF therapies.

**The achievements in Southwest London illustrate the core strengths of the Blueteq HCD solution:**



**Automated Validation**



**Quality data collection**



**Clinical governance**



**Real-world insights**



**Better value for money**

## **Improving your reporting capabilities**

One of the many powerful tools within the Blueteq solutions suite is it's reporting functionality.

We envisage an increase in demand of reporting due to the changes within the NHS but also to support the regular and substantive management information to the NHS following the Outcomes Framework.

To assist in this, we are running three '**Improving your Reporting Capabilities**' workshops in January 2025 to give you the additional skills and insights to access the reporting information within your Blueteq systems.

In addition, we will be giving you an opportunity to see the soon to be released new reporting system that will be rolled out over 2026, with new features to assist your reporting.

We will be running 3 dates in January, which can be signed up for using the button below.

### **REPORTING WORKSHOPS SIGN-UP**

- Thursday 15th January
  - 12:00 – 13:00
- Wednesday 21st January
  - 14:00 – 15:00
- Friday 30th January
  - 11:00 – 12:00

# SYNCHROTEQ

## Case Management System

**PALS****Serious incidents****Patient Safety****Risk Management****Complaints****IG Incident Services**

### Tailoring your Case Management requirements to fit your budget

Are you dissatisfied with your current case management system?

Is it costing you too much?

Are you paying for features you do not even need?

If so, then you may wish to consider Blueteq's latest innovation – the **Synchroteq Case Management Solution**.

Unlike other solutions, Synchroteq enables you to design and expand your own case management system on a **modular basis**. Rather than spending vast sums of money for a one size fits all system, with **Synchroteq** you only pay for what you want and for what you actually require.

Developed in collaboration with a NHS ICB, with service benefits including:

- One secure system scalable for multiple services and workflows.
- Modules are securely partitioned within the solution.
- Monitor the progress of each case using its own customisable statuses.
- Configure review periods / dates for each service.
- Easy external case submission with no login required.
- Seamless case transfers across services. I.e. PALS enquires to Complaints.

**CENTRALISED DATA HUB****TAILORED FOR YOUR NEEDS****IRONCLAD SECURITY****BUILT FOR GROWTH****CONTROLLED ACCESSIBILITY****COST EFFECTIVE EXCELLENCE**