

NEWSLETTER

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A Farewell

After over 15 years and with some sadness, I will be retiring from Blueteq. It has been a period of change and challenges that both Blueteq and the NHS have had to face.



Having previously worked for large software developers providing systems for medium and large multinationals, it was a major change coming to Blueteq and working with the NHS. At the time Blueteq was a very small company working initially with a single PCT on the High Cost Drug & IFR systems and developing a system to support an independent provider. However, Graham Simmonds, one of the founding Directors had a vision and ambition to significantly grow our systems within the NHS.

I am grateful to Graham for his tutelage around the systems but even more so to colleagues at Surrey PCT who kindly helped me to develop an understanding of the issues and challenges that they faced and how the system could help and support them.

Armed with this knowledge and their support we started our mission to spread the word about the system and initially it did feel evangelical! I am forever grateful to those PCTs who also adopted the system and not only saw its potential benefits but also helped us to develop it further. They also supported us by enabling other PCTs, and later CCGs, to speak with them about why they adopted the system and what it was helping them to deliver. To all of you – thank you!

As you are aware, the systems are used in around 90% of commissioners in England including NHS England and more recently the High Cost Drug system was adopted in Wales, Jersey, and Guernsey.

Blueteq has also undergone significant changes in this period. From humble beginnings in a small, rented office at Stansted House where we had two people focussed on the development of those systems, we are now in our current building with just under 30 staff, all dedicated to supporting our clients. Our company has also gone through structural and ownership changes such that we are an Employee Owned Trust (EOT).

I have to say that I have loved my time at Blueteq. I have had the privilege of working with fantastic colleagues who work tirelessly to both support our clients and system but also embrace the task of adding changes to systems in response to requests from you, our clients. It is glib to say it but the attitude of my colleagues and culture of Blueteq is truly “tell us what you want, and we can do it”.

Mostly, I would like to thank you all. While there have occasionally been bumps in the road and some challenges, I am grateful for your support and help during these times which was underpinned by your sense of fairness and often humour.

I wish you well with the challenges faced now but I am confident that, as ever, you will adapt and come through this. I am also confident that my colleagues will continue to do whatever they can to help and support you.

I have loved working with you and will miss you and thank you for all you have done over the years – it’s been quite a ride!

Best wishes, Rick

A Tribute

It is no overstatement to say that Blueteq would not be where it is today without Rick Tagg. Quite simply, Rick has been instrumental in making Blueteq the success story it is. Rick’s pending retirement brings with it mixed feelings for the team here at Blueteq. On the one hand, we are going to miss him on both a professional and personal level. Rick has acquired a vast amount of expertise in his field over the past 15 years, and we are certainly going to miss this vast knowledge bank when he exits the stage! But we are also going to miss having him around the office. Rick has a vibrant personality and macabre sense of humour (he referred to his retirement article as his obituary!), the place just won’t be the same without him. We trust he knows that he is always welcome back to pop in and say hello anytime. But on the other hand, we are delighted that after so many years of hard work and faithful service Rick has reached the ripe old age of....retirement! We wish him and his dear wife Suzie a long and blessed retirement together.

Thanks for everything Rick!

Gerard Kavanagh, [Managing Director](#)

THANK
YOU
FOR EVERYTHING
RICK!

Blueteq is Now Employee Owned!



We're proud to share that Blueteq has become an Employee Ownership Trust (EOT) — a new chapter that puts the future of our company directly into the hands of the people who make it thrive every day: our employees.

What's an EOT?

An Employee Ownership Trust is a business model where a controlling stake in the company is held in trust *on behalf of all employees*. This means **Blueteq** is now owned collectively by the team, not external shareholders or a single owner.

Why this matters:

✓ For our Clients:

You'll benefit from deeper commitment, stronger collaboration, and service from a team that's fully invested in your success.

✓ For our Team:

It brings greater purpose, shared rewards, and

the opportunity to directly shape our company's future.

This transition strengthens our culture, boosts innovation, and ensures long-term stability—all while staying true to our mission of delivering outstanding value and service.

We're excited to grow, evolve, and achieve even more—together. ❤️

Trust Integrations & Extensions

The Blueteq Trust Integration API enables Blueteq to be directly embedded into your ePMA, vastly reducing the time taken to submit Blueteq forms. This provides quicker and easier access to pathways, simplifies data entry, increases immediate visibility of funding approvals, and provides feedback on the progress of your referrals within the ePMA.

"A great team to work with, enthusiastic to make changes to help improve patient centred care.

The integration project will save significant amount of time for front line healthcare professionals, reducing errors and improving workflow."

Charlie Parkinson
Clinical Commissioning Pharmacist
Imperial College Healthcare NHS Trust

Benefits summary:

- Enables integration within your ePMA
- Improved data quality and consistency
- Improved workflow
- Single Sign On capability.

Blueteq GP Federation IT Support Services

GP federations are growing fast — and so are their IT demands. **Blueteq Assist** makes it simple. We deliver tailored support that blends business know-how with NHS expertise, keeping your systems secure, efficient, and ready to scale. With **Blueteq Assist** as your IT partner, you get more than support — you get confidence, reliability, and the freedom to focus on patient care.

THINK DIGITAL, THINK BLUETEQ

Earlier this year Health Secretary Wes Streeting set out the government's plans to re-shape the NHS over the coming decade. Central to this ambitious project is the goal "**of bringing our analogue NHS into the digital age**".

Here at **Blueteq** we seek to anticipate changes of this nature so that we are already primed and in position to support our customers when the call for help comes. And so, the first thing we want you to know is that in the midst of all the change that is taking place, we are able and willing to help!

We are aware of the growing pressures being placed upon commissioners to deliver more effective service within the bounds of increasingly strained budgets. We believe we are well placed to help you in this area too as our systems are geared towards enabling you to work smarter with the tools already at your disposal. Our **Trust Integrations** solution is a

good example of this kind of economy where considerable time saving efficiencies are being released.

AI is of course another prominent aspect to the forthcoming change. We understand the apprehension which exists around this relatively new technology and that is why we are taking such a careful and considered approach to utilising it. At the same time, our aim is to offer you the very best systems we possibly can, and this is why we are already underway developing **Blueteq AI**. You'll be able to chart the progress of this project in future newsletters.

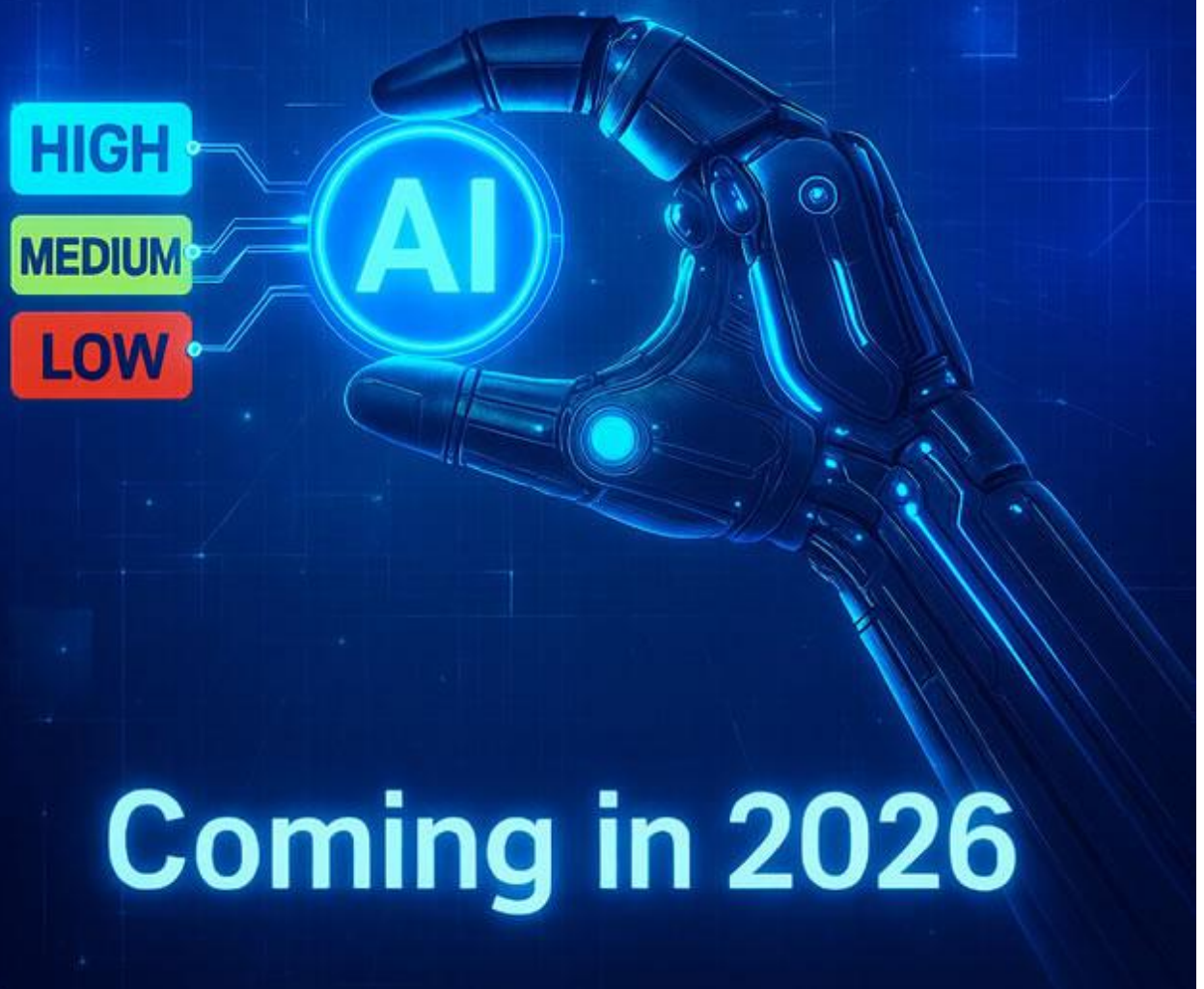
With over 20 years' experience we know by now that in a sense change is always taking place within the NHS. However, the scale and rate of change this time around does appear to be larger and more rapid than we have previously seen. As the old proverb goes, "**a problem shared is a problem halved**". Please know that we are here to help you navigate your way through this challenging season.

Gerard Kavanagh, [Managing Director](#)

What else can Blueteq do for you?

Please contact:

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Coming in 2026